


SBA 8(a) Application Economic Narrative Examples

SAMPLE PAGES ONLY



*Example economic
narratives specifically
written for and approved
by the Small Business
Administration*

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About the Economic Narrative Examples

The 8(a) application economic narrative examples produced by Government Certification Specialists Inc. (GCS) of Leesburg, Virginia, will provide you with a understanding of the Small Business Administration (SBA) 8(a) Business Development Program application's economic narrative requirements so that you can successfully author your own 8(a) narrative(s).

If you have questions about the narratives contained in this document or have questions about your specific circumstances, please contact GCS Inc. at:

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Please note that these economic narrative examples are designed to provide you with helpful guidance only; they do not automatically guarantee you acceptance into the SBA's 8(a) program. The Small Business Administration publishes all 8(a) program rules and regulations on its main 8(a) website, <http://www.sba.gov/aboutsba/sbaprograms/8abd/>, and GCS Inc. recommends that you review this SBA website before submitting your completed 8(a) application to the SBA.

Economic Disadvantage Narrative Number 1

(Economic Narrative for Mr. Joseph C. Mason, Owner of Acme Construction Company, Inc.)

I was born to African American parents on September 14, 1974 in Madison, Mississippi, which is located in the heart of the famous Mississippi Delta, a region known equally well for its blues music heritage as for its abject poverty. I am the oldest child from a household of 6 children. At the time of my birth,

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